INDEPENDENT AUDITOR'S REPORT COMBINED FINANCIAL STATEMENTS SUPPLEMENTARY INFORMATION

JULY 31, 2022

COMBINED FINANCIAL REPORT JULY 31, 2022

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust Sarasota, Florida

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying combined financial statements of Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust, (a non-profit organization) (the "Organization") which comprise the combined statement of financial position as of July 31, 2022, and the related combined statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the combined financial statements.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of July 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Florida West Coast Symphony, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Florida West Coast Symphony, Inc.'s ability to continue as a going concern within one year after the date that the combined financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due
 to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the combined
 financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting
 estimates made by management, as well as evaluate the overall presentation of the combined financial
 statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Organization's July 31, 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 15, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended July 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying combining statement of financial position, combining statement of activities and the schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 9, 2022, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

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Author

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Bradenton, Florida December 9, 2022

COMBINED STATEMENT OF FINANCIAL POSITION JULY 31, 2022 (WITH SUMMARIZED FINANCIAL INFORMATION AS OF JULY 31, 2021)

	hout Donor	With Donor Restrictions	 Total	 Total 2021
ASSETS				
Cash	\$ 2,799,333	\$ 7,755,385	\$ 10,554,718	\$ 7,445,362
Grants receivable	40,000	-	40,000	15,000
Promises to give	64,709	61,500	126,209	161,000
Assets held in charitable remainder trusts	-	185,822	185,822	215,585
Investments	2,847,404	47,295,701	50,143,105	58,758,390
Due from other funds	250,229	-	250,229	5,024
Prepaid expenses and other assets	73,288	12,846	86,134	108,115
Land lease value	-	265,080	265,080	268,698
Property and equipment	 3,078,670	 -	 3,078,670	 2,703,398
TOTAL ASSETS	\$ 9,153,633	\$ 55,576,334	\$ 64,729,967	\$ 69,680,572
LIABILITIES AND NET ASSETS				
Accounts payable	\$ 135,455	\$ -	\$ 135,455	\$ 62,269
Accrued expenses	527,684	-	527,684	485,226
Due to other funds	-	250,229	250,229	5,024
Deferred ticket revenue	 1,819,694	 -	 1,819,694	 1,696,780
TOTAL LIABILITIES	 2,482,833	 250,229	 2,733,062	 2,249,299
NET ASSETS				
Without donor restrictions				
Undesignated	2,799,722	-	2,799,722	4,592,342
Designated by the Board for future projects With donor restrictions	3,871,078	-	3,871,078	3,256,941
Time or purpose	-	27,894,495	27,894,495	32,605,478
Perpetual	-	27,431,610	27,431,610	26,976,512
TOTAL NET ASSETS	6,670,800	55,326,105	61,996,905	67,431,273
TOTAL LIABILITIES AND NET ASSETS	\$ 9,153,633	\$ 55,576,334	\$ 64,729,967	\$ 69,680,572

COMBINED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JULY 31, 2022 (WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JULY 31, 2021)

Support, revenue and releases		Without Donor With Donor Restrictions Restrictions				Total		Total 2021
Orchestra and chamber orchestras/ensembles	\$	1,964,134	\$	_	\$	1,964,134	\$	126,593
Contributions	•	2,776,219	•	4,415,146	•	7,191,365	Ψ	24,001,962
Fundraising projects		675,376		-		675,376		264,779
Grants, federal, state and local		1,405,161		50,000		1,455,161		2,749,124
Music festival		208,308		-		208,308		18,417
Contract revenue		265,148		-		265,148		5,000
Music education programs		80,639		-		80,639		38,638
Rental income		3,922		_		3,922		550
Investment income (loss), net		(1,800,435)		(3,999,507)		(5,799,942)		7,792,861
Other		89,708		-		89,708		103,002
Net assets released from restrictions		3,178,500		(3,178,500)		-		-
Total support and revenue		8,846,680		(2,712,861)		6,133,819		35,100,926
Functional expenses								
Program services								
Orchestra and chamber orchestras/ensembles		7,543,133		-		7,543,133		4,707,503
Music festival		944,868		-		944,868		458,694
Music education programs		703,723		-		703,723		586,646
Supporting services								
General and administrative		861,270		-		861,270		704,823
Fundraising		1,446,692		-		1,446,692		1,012,296
Other		38,738		-		38,738		19,586
Total functional expenses		11,538,424		-		11,538,424		7,489,548
Increase (decrease) in net assets before								
other changes in net assets		(2,691,744)		(2,712,861)		(5,404,605)		27,611,378
Other changes in net assets								
Change in value of split interest agreements		-		(29,763)		(29,763)		80,473
Transfers		1,513,261		(1,513,261)		-		-
Total other changes in net assets		1,513,261		(1,543,024)		(29,763)		80,473
Change in net assets		(1,178,483)		(4,255,885)		(5,434,368)		27,691,851
Net assets, beginning of year		7,849,283		59,581,990		67,431,273		39,739,422
Net assets, end of year	\$	6,670,800	\$	55,326,105	\$	61,996,905	\$	67,431,273

COMBINED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JULY 31, 2022 (WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JULY 31, 2021)

	Orchestra and Chamber Orchestras/ Ensembles	Music Festival	Music Education Programs	Total Program Services
Artistic personnel				
Artistic personnel salaries	\$ 2,064,327	\$ 90,000	\$ 14,633	\$ 2,168,960
Per service musicians	661,390	10,603	20,072	692,065
Soloists	613,082	-	11,292	624,374
Employee benefits	406,934	16,683	3,777	427,394
Coaches/faculty/honorariums	-	104,485	86,030	190,515
Artistic payroll taxes	232,510	2,242	11,720	246,472
Total artistic personnel	3,978,243	224,013	147,524	4,349,780
Production				
Salaries	510,704	160,394	101,169	772,267
Payroll taxes	41,252	12,956	8,172	62,380
Employee benefits	94,805	29,775	18,781	143,361
Hall rental	441,400	28,050	21,554	491,004
Music purchase and instrumental rental	73,673	7,799	9,767	91,239
Stage hands	68,270	9,352	5,699	83,321
Transport and transportation	2,645	7,710	3,099	10,355
Other production expenses	445,342	7,060	29,825	482,227
·	443,342	76,409	29,023	76,409
Faculty housing and travel	-	109,591	-	109,591
Student housing and meals	(6,660)	· · · · · · · · · · · · · · · · · · ·	-	
Licensing fees Total production	(6,669) 1,671,422	86 449,182	194.967	(6,583) 2,315,571
'				
General				
Salaries	464,334	133,067	190,323	787,724
Payroll taxes	35,908	10,290	14,718	60,916
Employee benefits	86,198	24,702	35,331	146,231
Printing	105,174	1,100	6,976	113,250
Office	2,813	806	1,153	4,772
Postage	52,454	731	2,307	55,492
Telephone	13,579	889	736	15,204
Professional services	247,198	14,121	11,625	272,944
Travel and meetings	17,518		.	17,518
Miscellaneous	12,177	18,253	9,441	39,871
Occupancy	189,326	20,160	16,688	226,174
Depreciation	150,753	16,053	13,288	180,094
Scholarships	-	-	23,673	23,673
Dues and subscriptions		-	-	
Information technology	40,752	-	-	40,752
Credit card expense	72,024	-	-	72,024
Advertising and promotion	223,504	4,180	6,500	234,184
Interest	-	-	-	-
General fundraising	-	-	-	-
Amortization of land lease receivable	-	-	-	-
Pledges receivable paid by other revenue sources	4 740 740	244.352		
Total general	1,713,712	244,352	332,759	2,290,823
Total operating expenses	7,363,377	917,547	675,250	8,956,174
Music center planning/campaign	24,289	22 200	24 200	74 004
Salaries		23,306	24,289	71,884
Payroll taxes	1,505	1,444	1,505	4,454
Employee benefits	2,679	2,571	2,679	7,929
Printing	8,508	•	•	8,508
Postage	3,469	-	-	3,469
Professional services	135,194	-	•	135,194
Travel and meetings	3,572	•	•	3,572
Miscellaneous Total music center planning/campaign	540 179,756	27,321	28.473	540 235,550
masic contait planning/outripalgi		21,021	20,410	
Auxiliaries				
Fundraising expense	-			-
Total auxiliaries				

	General and	_		_			Total upporting	Total		Total
Adn	ninistrative	Fund	draising	0	ther		Services	 Expenses		2021
\$	1,250 -	\$	21,653 8,831	\$	-	\$	22,903 8,831	\$ 2,191,863 700,896	\$	2,055,751 276,619
	-		4,205		-		4,205	628,579		52,477
	223		4,378		-		4,601	431,995		405,761
	(64)		2,799		-		2,735	190,515 249,207		66,865 195,943
-	1,409	-	41,866				43,275	 4,393,055		3,053,416
	1,400		41,000				40,210	 4,000,000		0,000,110
	31,468		15,095		-		46,563	818,830		702,262
	2,542		1,219		-		3,761	66,141		55,921
	5,842		2,802		-		8,644	152,005		151,832
	-		-		-		-	491,004		3,363
	(1,350)		868		-		(482)	90,757		24,056
	-		-		-		-	83,321		536
	- 499		2,022		-		2,521	10,355 484,748		64,111
	433		2,022				2,321	76,409		10,057
	(42)		_				(42)	109,549		10,001
	. ,		-		-			(6,583)		28,634
	38,959		22,006	-	-		60,965	2,376,536		1,040,772
	452,656		592,337		-		1,044,993	1,832,717		1,595,265
	35,005		45,806		-		80,811	141,727		125,874
	84,030 4,488		109,960 42,700		-		193,990	340,221		344,903 49,310
	4,400 4,209		3,589				47,188 7,798	160,438 12,570		9,927
	1,841		11,482				13,323	68,815		26,623
	1,096		1,440		-		2,536	17,740		13,041
	17,608		31,282		-		48,890	321,834		110,012
	564		-		-		564	18,082		1,251
	49,718		4,180		-		53,898	93,769		34,364
	24,831		32,635		-		57,466	283,640		268,358
	19,772 1,000		25,986				45,758 1,000	225,852 24,673		244,964 14,675
	18,727		_		_		18,727	18,727		16,643
	97,866		-		-		97,866	138,618		148,117
	-		7,916		-		7,916	79,940		38,645
	2,105		5,797		-		7,902	242,086		50,042
			-		-		-	-		150
	5,386		158,023		- 2.040		163,409	163,409		36,189
	-				3,618 35,120		3,618 35,120	3,618 35,120		3,618 15,968
	820,902		1,073,133		38,738		1,932,773	 4,223,596		3,147,939
	964 270		1,137,005							
	861,270		1,137,005		38,738	-	2,037,013	 10,993,187	-	7,242,127
	_		138,293		_		138,293	210,177		172,838
	-		8,567		-		8,567	13,021		11,728
	-		15,255		-		15,255	23,184		20,746
	-		-		-		-	8,508		
	-		-		-		-	3,469		
	-		-		-		-	135,194		19,846
	-		428		-		428	4,000		-
			1,624		<u>-</u>		1,624	 2,164		3,632
	<u> </u>	-	164,167		<u> </u>	-	164,167	 399,717	-	228,790
	_		145,520		_		145,520	145,520		18,631
-		-	145,520			-	145,520	 145,520	-	18,631
_				_						
\$	861,270	\$	1,446,692	\$	38,738	\$	2,346,700	\$ 11,538,424	\$	7,489,548

COMBINED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JULY 31, 2022 (WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JULY 31, 2021)

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES	 	
Increase (decrease) in net assets	\$ (5,434,368)	\$ 27,691,851
Adjustments to reconcile increase (decrease) in net assets		
to net cash provided by operating activities		
Depreciation and amortization	229,470	248,582
Realized and unrealized (gain) loss on investments	7,503,615	(7,164,489)
Change in value of split interest agreements	29,763	80,473
Promises to give paid by other revenue sources	35,120	15,968
Proceeds from (forgiveness) of PPP loan	-	(1,239,700)
Contributions restricted for endowment	(455,098)	(2,274,737)
Gain on disposal of property and equipment	-	(81,192)
(Increase) decrease in operating assets:		
Grants receivable	(25,000)	(12,997)
Promises to give	(329)	(85,968)
Prepaid expenses and other assets	21,981	43,012
Increase in operating liabilities:		
Accounts payable	73,186	32,508
Deferred ticket revenue	122,914	231,448
Accrued expenses	42,458	246,418
Net cash provided by operating activities	 2,143,712	17,731,177
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(601,124)	(139,791)
Proceeds from the disposal of property and equipment	-	542,846
Proceeds from the sale of investments	5,232,452	15,830,144
Purchase of investments	(4,120,782)	(31,463,171)
Net cash provided by (used in) investing activities	 510,546	(15,229,972)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments on mortgage payable	-	(15,392)
Proceeds from contributions restricted for endowment	455,098	2,274,737
Net cash provided by financing activities	455,098	2,259,345
Net increase in cash	3,109,356	4,760,550
Cash, beginning of year	 7,445,362	 2,684,812
Cash, end of year	\$ 10,554,718	\$ 7,445,362
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash payments for interest	\$ -	\$ 150

NOTES TO COMBINED FINANCIAL STATEMENTS JULY 31, 2022

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates (the "Orchestra") is a not-for-profit organization that was founded in 1949 and is the oldest continuing orchestra in the State of Florida. It acts as the umbrella organization for the Sarasota Orchestra, the Sarasota Music Festival, four resident chamber ensembles and an extensive educational program.

The Florida West Coast Symphony, Inc. Endowment Trust (the "Trust") was established in November 2000 to obtain, manage and invest endowment funds which will be used solely for the Organization as defined in the Endowment Trust Agreement dated November 21, 2002.

The Orchestra has a Florida Cultural Endowment which consists of individual contributions and matching grants from the State of Florida. The contributions and matching grants are perpetual in nature in accordance with the trust agreements with the state; however, investment income can be used by the Orchestra for operating purposes. The value of this endowment at July 31, 2022 was \$1,862,728, consisting of \$1,800,000 of corpus and \$62,728 of accumulated earnings.

The Orchestra also has two auxiliaries: the Sarasota Orchestra Friends and the Debutante Committee. These fundraising and association support organizations contribute to the general operations of the Orchestra. Their activities are classified in the combined financial statements as net assets without donor restrictions.

Significant accounting policies are as follows:

Principles of Combination

The combined financial statements include the accounts of the Orchestra and the Trust. The Orchestra and the Trust, collectively referred to as the Organization, are related through an economic interest and the Orchestra's direct and indirect ability to determine the activities of management. All significant inter-company balances and transactions are eliminated from the accompanying combined financial statements.

Basis of Accounting

The combined financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly, reflect all significant receivables, payables and other liabilities.

The accompanying combined financial statements have been prepared in conformity with the disclosure and display requirements of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities*. Accordingly, net assets are reported in each of the following two classes: (1) net assets without donor restrictions and (2) net assets with donor restrictions.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Accounting (Continued)

Net assets with donor restrictions are created only by donor-imposed restrictions on their use. All other net assets, including Board-designated or appropriated amounts, are legally unrestricted and are reported as part of net assets without donor restrictions. From time to time the Board designates certain recurring and/or non-recurring items for use on specific future projects.

Additionally, the Endowment Trust Agreement, dated November 21, 2002, restricts the use of income earned on those assets for operating purposes in any given year to no more than 5% of the greater of the moving three year average or the market value of the endowment at the end of the fiscal year.

Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Grants Receivable

Grants receivable are recorded at their net realizable value. Grants receivable are based on services performed prior to year-end, but not collected as of the statement of financial position date. Management considers all such amounts to be fully collectible.

Allowance for Doubtful Accounts

The Orchestra uses the allowance method to account for uncollectible grants and promises to give. As of July 31, 2022, all receivables are considered fully collectible.

Cash and Cash Equivalents

The Orchestra considers all unrestricted, highly liquid investments with an initial maturity of three months or less to be cash equivalents.

The Orchestra maintains its cash in bank accounts which, at times, may exceed federally insured limits. The Orchestra has not experienced any losses in such accounts. The Orchestra believes it is not exposed to any significant credit risk on cash and cash equivalents.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Assets

Net assets, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. From time to time the Board designates certain recurring and/or non-recurring items for use on specific future projects. The Board has designated \$3,871,078 of net assets for future projects and capital needs.

Net Assets With Donor Restrictions – Net Assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue Recognition

The Organization recognizes revenue from orchestra and chamber ensembles, music festivals and education programs when the events take place. The Organization recognizes revenue from contracts in accordance with the terms of the contract. The Organization recognizes rental revenue over the life of the lease.

Contributions

Unconditional promises to give cash and other assets are reported at estimated fair value at the date the promise is received. Conditional promises to give are recognized when the conditions are substantially met, and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the combined statement of activities as net assets released from restrictions. Contributions with donor-imposed restrictions that are met in the same reporting period are reported as net assets without donor restrictions. All promises to give that are due within the next 12 months are considered fully collectible by management.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and Equipment

Property and equipment acquisitions in excess of \$5,000 are recorded at cost, estimated cost, or if donated, at fair value on the date of donation. Depreciation is provided over the estimated useful life of each class of depreciable assets and is computed using the straight-line method.

	Years
Buildings and improvements	5-40
Vehicles	5
Furniture and equipment	3-20
Instruments and electronic equipment	3-20

Maintenance and repairs of property and equipment are charged to operations and major improvements are capitalized. The construction in progress balance of \$1,386,367 contains expenditures to date related to the Organization's long-term objective to build a music center in the amount of \$1,351,135 and \$35,232 for an HVAC project. These expenditures include studies to inform building program concepts and massing, a range of professional consulting services and philanthropic advisement and due diligence and rezone applications related to the identified project site.

Functional Allocation of Expenses

The costs of providing various programs and other activities and the administration of the Orchestra have been summarized on a functional basis in the combined statement of activities. Salaries and other expenses which are associated with a specific program are charged directly to that program. Administrative and general expenses and other expenses which benefit more than one program are allocated to the various programs based on the relative benefit provided.

Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value based on quoted market prices. Increases and decreases in fair value are recognized in the period in which they occur and the carrying values of the investments are adjusted to reflect these fluctuations. Cash and cash equivalents designated for long-term purposes are classified as investments. Net investment income is reported in the combined statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

The Organization invests in a variety of investment vehicles, as described in Note 8. These investment securities are exposed to interest rate, market, credit and other risks depending on the nature of the specific investment. Accordingly, it is reasonably possible that these factors will result in changes in the value of the Organization's investments, which could materially affect amounts reported in the combined financial statements.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes

The Organization qualifies as a charitable organization as defined by Internal Revenue Code Section 501(c)(3) and, accordingly is exempt from federal income taxes under Internal Revenue Code Section 501(a). However, the Organization is subject to income tax on unrelated business income. For the year ended July 31, 2022 the Organization incurred no income tax expense.

It is the Organization's policy to account for any uncertainties in income tax law in accordance with FASB ASC 740-10, *Accounting for Uncertainty in Income Taxes*. ASC 740-10 clarifies the accounting for uncertain income tax positions and requires that the Organization recognize the impact of such a tax position in its financial statements if, upon ultimate settlement, that position is more-likely-than-not to be sustained. Management has evaluated the Organization's tax positions and concluded that the Organization has maintained its tax-exempt status and has taken no uncertain tax positions that require adjustment to the combined financial statements. As a result, no provision or liability for income taxes has been included in the combined financial statements. The Organization files a 990 Return of Organization Exempt from Income Tax for the Orchestra and the Trust and a 990-T Exempt Organization Business Income Tax Return to the U.S. Federal Government and an F-1120 Florida Corporate Income/Franchise Tax Return to the State of Florida for the Orchestra.

Fair Value of Financial Instruments

The Organization has adopted FASB's fair value measurement and disclosure guidance, which provides a framework for measuring fair value under generally accepted accounting principles. This guidance applies to all financial instruments that are being measured and reported on a fair value basis.

Advertising

The Organization expenses advertising and promotion costs in the period incurred. For the year ended July 31, 2022 advertising costs totaled \$241,401.

Deferred Ticket Revenue

Revenue from ticket sales received in advance is reported as deferred ticket revenue and is recognized in the year in which the performance is given.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Split Interest Agreements

The Organization's split interest agreements with donors consist of charitable gift annuities and charitable remainder unitrusts (CRUTs). The CRUTs' assets held by a third party are recorded based on the present value of the estimated future benefits to be received when the trust assets are distributed. Charitable remainder trusts and charitable gift annuities are classified as net assets with or without donor restrictions based on the agreements.

Payments are made to donors and/or other beneficiaries in accordance with their respective agreements. The present values of payments to beneficiaries under these arrangements are calculated using applicable discount rates at year-end and annuity payout rates.

Gains or losses resulting from changes in actuarial assumptions and accretion of the discounts are recorded as increases or decreases in the value of split interest agreements in the combined statement of activities. The net change in the value of split interest agreements decreased \$29,763 for the year ended July 31, 2022.

Summarized Financial Information for 2021

The combined financial statements include certain prior year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's combined financial statements as of and for the year ended July 31, 2021 from which the summarized information was derived.

Reclassification

Certain reclassifications have been made to the prior year financial statements in order for them to be in conformity with the current year presentation.

Recently Adopted Accounting Pronouncements

In September 2020, FASB issued Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, to increase transparency of contributed nonfinancial assets through enhancements to presentation and disclosure. For the year ending July 31, 2022, the Orchestra adopted ASU 2020-07 and has adjusted the presentation in these financial statements accordingly. This adjustment did not have an effect on total net assets or the change in the total net assets for the year ended July 31, 2022.

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Subsequent Events

The Organization has evaluated subsequent events through December 9, 2022 the date which the financial statements were available to be issued.

In September 2022, Hurricane Ian impacted Southwest Florida. The Organization did not suffer significant damage to any of its buildings but was forced to cancel performances. The revenue from the cancelled performances will be converted to donations, credited to future concerts or refunded to the customers.

NOTE 2. LIQUIDITY AND AVAILABILITY

The Organization's working capital and cash flows have seasonal variations during the year attributable to the annual cash receipts for subscriptions and a concentration of sponsorships received near fiscal year-end. The Organization manages liquidity during the year by utilizing the following strategies: operating with a balanced budget which assumes collection of sufficient revenue via contributions, grants, and ticket revenue to cover operating expenditures not covered by donor-restricted resources, regular analysis of actual operating results versus budget, timing of annual endowment transfers, and establishment of an operating reserve fund funded by a fee per ticket sold to be used to fund operating shortfalls with the approval of the Board of Directors.

The following tables reflect the Organization's total financial assets as of July 31, 2022, and the amounts of those financial assets which could be made available within 12 months to meet operating expenditures:

Financial assets at year-end	
Cash	\$ 10,554,718
Accounts and grants receivable	40,000
Promises to give	126,209
Investments	 50,143,105
Total financial assets at year-end	\$ 60,864,032
Financial assets available to meet operating expenditures over the next 12 months	
Cash	\$ 2,799,333
Accounts and grants receivable	40,000
Contributions for operating expenditure due in one year or less	64,709
Payout on donor-restricted endowments for use over next 12 months	1,564,160
Investments not encumbered by donor or Board restrictions	 134,257
Financial assets available to meet operating expenditures	\$ 4,602,459

NOTE 3. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at July 31, 2022:

Buildings and improvements	\$ 4,148,879
Vehicles	65,072
Furniture and equipment	560,595
Instruments and electronic equipment	474,391
Non-depreciable assets	810,751
Construction in progress	1,386,367
	7,446,055
Less accumulated depreciation	 (4,367,385)
	\$ 3,078,670

NOTE 4. LAND LEASE VALUE

The original Orchestra Rehearsal Hall and all subsequent additions were constructed on land owned by the City of Sarasota (the "City"). Although the hall and improvements were constructed and paid for by the Orchestra or its predecessor organization, the City retains an ownership interest.

Under an agreement with the City entered into in 1955 and later amended in 1966 and 1978, the Orchestra was granted the right of possession and use of the facilities without time limitation, subject to certain restrictions.

In 1997, the Orchestra entered into a lease agreement with the City. The annual rent is \$1 with a lease term of 99 years, commencing January 1, 1997. The fair value of the land was recorded at the time of the agreement as a land lease asset. The remaining land lease asset of \$265,080 will be recognized as land lease expense over the term of the lease. Amortization expense for the year ended July 31, 2022 totaled \$3,618.

The 1997 lease agreement allows the Orchestra to continue to use the original land parcel for current activities and requires the Orchestra to maintain its active non-profit status or the City has the option to terminate the agreement. The agreement includes other covenants of which noncompliance could result in termination of the lease agreement. Should the Orchestra vacate the property, any leasehold improvements would revert to the City.

NOTE 5. INVESTMENTS

Investments at July 31, 2022 consist of the following:

			Α	ccumulated
				Unrealized
	 Cost	Market		Gain (loss)
Cash, CDs and money market funds	\$ 3,519,809	\$ 3,519,809	\$	-
Mutual funds	24,869,186	28,156,018		3,286,832
Common and preferred stock	589,466	796,547		207,081
Corporate bonds and bond funds	9,531,701	9,028,085		(503,616)
Government bonds and notes	7,230,989	6,699,271		(531,718)
Real estate investment trust (REIT)				
and other investments	1,224,555	1,943,375		718,820
	\$ 46,965,706	\$ 50,143,105	\$	3,177,399

Investment income for the year ended July 31, 2022 consists of the following:

Interest and dividends	\$ 1,936,790
Unrealized and realized gains	(7,503,615)
Investment fees	(233,117)
	\$ (5,799,942)

NOTE 6. OPERATING LEASES

The Organization has various lease agreements for office equipment. Total lease expense for the year ended July 31, 2022 was \$6,592. The future minimum lease payments are as follows:

Year ending July 31:	
2023	\$ 8,555
2024	4,726
2025	2,353
2026	2,352
2027	2,352
Thereafter	 392
Total future minimum lease payments	\$ 20,730

NOTE 7. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods:

Future building project	\$ 15,986,886
Land lease asset	265,080
Charitable remainder trusts	185,822
Endowments	5,841,506
Time restrictions and other	 5,615,201
	\$ 27,894,495

Net assets perpetual in nature at July 31, 2022 consist of the following:

Endowment trust	
Orchestra endowment	\$ 24,801,911
Music festival endowment	829,699
The Orchestra	
Florida cultural endowment	 1,800,000
	\$ 27,431,610

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the year ended July 31, 2022:

Time restriction and other	\$ 2,721,322
Future building project	453,560
Land lease asset	 3,618
	\$ 3,178,500

In addition, during the year ended July 31, 2022 \$1,513,261 was transferred to general operating funds from net assets with donor restrictions for the annual endowment spending allocation. This amount is included in transfers on the combined statement of activities.

NOTE 8. FAIR VALUE MEASUREMENTS

The Organization adopted the Fair Value Measurements and Disclosures Topic of the FASB Accounting Standards Codification which provides enhanced guidance for using fair value to measure assets and liabilities and clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the assets or liabilities and establishes a hierarchy that prioritizes the information used to develop those assumptions.

Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1	Valuations for assets and liabilities traded in active exchange markets, such as the
	New York Stock Exchange. Valuations are obtained from readily available pricing
	sources for market transactions involving identical assets or liabilities.

Level 2 Valuations for assets and liabilities traded in less active dealer or broker markets.

Valuations are obtained from third-party pricing services for identical or similar assets or liabilities.

Level 3 Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

The level within the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

Following is a description of the valuation methodologies used in estimating the fair value of its Level 2 and Level 3 financial instruments:

Corporate bonds, mutual funds, common and preferred stock, bond funds, and U.S. Government obligations: Valued based on quoted prices in active markets, quoted prices for similar assets, observable inputs other than quoted prices, or inputs derived principally from or corroborated by observable market data by correlation or other means.

Real estate investment trust (REIT): Value of the tangible assets of an acquired property is determined by valuing the property as if it were vacant and allocated to the respective assets based on the management of the REIT.

Charitable remainder trusts: Value is measured based on the underlying securities held within the trust assets.

NOTE 8. FAIR VALUE MEASUREMENTS (CONTINUED)

The following table presents the Organization's financial instruments measured at fair value on a recurring basis at July 31, 2022:

	 Level 1 Level 2		 Level 3	Total		
Cash, CDs and money market funds	\$ 3,519,809	\$		\$ 	\$	3,519,809
Equity mutual funds	28,156,018		_	-		28,156,018
Common and preferred stock	796,547		-	-		796,547
Corporate bonds and bond funds	9,028,085		-	-		9,028,085
Government bonds and notes	6,699,271		-	-		6,699,271
Real estate investment trust	-		-	1,943,375		1,943,375
	44,679,921			1,943,375		46,623,296
Assets held in charitable remainder trusts	 -		185,822	 		185,822
Total assets at fair value	\$ 48,199,730	\$	185,822	\$ 1,943,375	\$	50,328,927

The following is a reconciliation of the beginning and ending balances for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended July 31, 2022:

	-	leal Estate nvestment Trust
Balance August 1, 2021 Unrealized gain on investment	\$	1,663,750 279,625
Balance July 31, 2022	\$	1,943,375

NOTE 9. RELATED PARTY TRANSACTIONS

From time to time, the Organization receives donations and promises to give from members of its Board of Directors or engages in transactions with entities for which Board members have a relationship. All Board members sign conflict of interest forms and abstain from voting on issues where there could be a potential conflict of interest. After a competitive bidding process, the Organization spent \$124,352 in printing services received from a business owned by a Board member's family, and \$46,418 for legal services received from a firm that a Board member represents for the year ended July 31, 2022.

NOTE 10. DEFERRED COMPENSATION AGREEMENT

Under the terms of an employment agreement for the Chief Executive Officer ("CEO"), the Organization has established a trust ("Plan") for the purpose of creating deferred compensation payments. Annually, the Organization credits 5% of the CEO's base salary to the Plan. In addition, two additional at will employees were approved by the Board to receive discretionary contributions. The funding for the Plan is held in an account with Mutual of America and is invested in various investment funds. The value of the Plan at July 31, 2022 was \$134,257 and is included with investments on the combined statement of financial position. As of July 31, 2022, \$134,257 was accrued for Plan benefits and is included with accrued expenses on the combined statement of financial position.

NOTE 11. EMPLOYEE BENEFIT PLAN

The Organization offers a tax-deferred savings plan, which qualifies as a voluntary contribution savings plan under Internal Revenue Code Section 403(b). Employees may provide tax-deferred contributions to eligible individual retirement accounts up to the Internal Revenue Code limit. The plan covers all employees meeting eligibility criteria. All eligible non-union employees are eligible to receive an employer contribution as approved by the Board of Directors. Retirement plan costs for non-union employees for the year ended July 31, 2022 totaled \$137,839.

Per the terms of the collective bargaining agreement (CBA), effective September 1, 2015, all contracted musicians were eligible for a 3%-5% employer contribution through the Organization's 403(b) plan (described above) based on the contracted musician's age. Total contributions for contracted musicians for the year ended July 31, 2022 totaled \$117,899.

NOTE 12. ENDOWMENTS

The Organization's endowments consist of funds established for a variety of purposes from donor-restricted funds. As required by accounting principles generally accepted in the United States (GAAP), net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Organization has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the corpus to be maintained at fair value. Any portion of the endowment, including investment income, which is not classified as net assets with donor restrictions – perpetual, is to be classified as net assets with donor restrictions – time and purpose until it is appropriated for expenditure.

NOTE 12. ENDOWMENTS (CONTINUED)

As a result of this interpretation, the Organization classifies as net assets with donor restrictions – perpetual: (a) the original value of the gift donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Endowment net asset composition by type of fund as of July 31, 2022 is as follows:

	Net A	ssets	N	Net Assets with Donor Restrictions				
	Withou	t Donor		Time and				
	Restr	ctions		Purpose Perpetual			Total	
Donor-restricted endowment funds	¢		¢	5.841.506	Q	27.431.610	Ф	33,273,116
Donor-restricted endowment lunds	φ		φ	3,041,300	φ	27,431,010	φ	33,273,110

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or FUPMIFA requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies as of July 31, 2022.

Return Objective and Risk Parameters

The Trust has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Trust must hold in perpetuity or for donor-specified periods. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to meet or exceed the following objectives: (1) exceed the compound annual return of a "risk-free" portfolio, (2) achieve competitive investment results that meet or exceed a market index agreed upon by the Trustees and investment advisor, and (3) provide consistent investment returns.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the Trust relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Trust targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Trust has a standing policy of appropriating for distribution each year 5% of the greater of the moving three year average of the market value of the endowment at the end of each fiscal year, or the market value at the end of the most recent fiscal year. In establishing this policy, the Trust considered the long-term expected return on its endowment. Accordingly, over the long-term, the Trust expects the current spending policy to allow its endowment to grow at an average rate of 2% above the 5% spending policy.

NOTE 12. ENDOWMENTS (CONTINUED)

Changes in endowment net assets for the year ended July 31, 2022 are shown below in the endowment funds – schedule of financial position and the endowment fund – schedule of activities:

	Endowment Trust							
	Net Assets Net Assets with Do			onor	Restrictions			
		t Donor ctions	Time and Purpose		Perpetual			Total
ASSETS								
Prepaid expenses and other assets	\$	-	\$	12,846	\$	-	\$	12,846
Assets held in charitable remainder trusts Investments		<u> </u>		5,765,932		25,631,610		31,397,542
	\$		\$	5,778,778	\$	25,631,610	\$	31,410,388
NET ASSETS								
Net assets without donor restrictions, time and purpose	\$	_	\$	5,778,778	\$	_	\$	5,778,778
Net assets without donor restrictions, perpetual	Ψ	_	Ψ	-	Ψ	25,631,610	Ψ	25,631,610
,				5,778,778		25,631,610		31,410,388
	\$		\$	5,778,778	\$	25,631,610	\$	31,410,388
				F.,	4 T			
	Not A	ssets	Not	Endowm Assets With D				
		t Donor		Time and	701101	Restrictions		
		ctions		Purpose		Perpetual		Total
REVENUE AND SUPPORT								
Contributions	\$	_	\$	_	\$	455,098	\$	455,098
Interest and dividends	•	-		576,714		-	-	576,714
Net realized and unrealized gains		-		(4,344,594)		-		(4,344,594)
				(3,767,880)		455,098		(3,312,782)
EXPENSES								
Investment fees				114,981				114,981
				114,981		_		114,981
Increase in net assets before other								
changes in net assets				(3,882,861)		455,098		(3,427,763)
OTHER CHANGES IN NET ASSETS								
Change in value of split interest agreements		-		-		-		-
Transfers				(1,565,000)				(1,565,000)
				(1,565,000)				(1,565,000)
Increase (decrease) in net assets		-		(5,447,861)		455,098		(4,992,763)
Net assets, beginning of year				11,226,639		25,176,512		36,403,151
Net assets, end of year	\$	_	\$	5,778,778	\$	25,631,610	\$	31,410,388

NOTE 12. ENDOWMENTS (CONTINUED)

		Florida Cultui				
	Net Assets	Net Assets with I				
	Without Donor	Time and			Total	
	Restrictions	Purpose	Perpetual	Total	Endowment	
ASSETS						
Prepaid expenses and other assets	\$ -	\$ -	\$ -	\$ -	\$ 12,846	
Assets held in charitable remainder trusts	-	-	-	-	-	
Investments		62,728	1,800,000	1,862,728	33,260,270	
	\$ -	\$ 62,728	\$ 1,800,000	\$ 1,862,728	\$ 33,273,116	
NET ASSETS	•		•		5 0 4 4 500	
Net assets without donor restrictions, time and purpose	\$ -	\$ 62,728	\$ -	\$ 62,728	5,841,506	
Net assets without donor restrictions, perpetual		62.728	1,800,000 1,800,000	1,800,000 1,862,728	27,431,610	
		02,728	1,800,000	1,002,720	33,273,116	
	\$ -	\$ 62,728	\$ 1,800,000	\$ 1,862,728	\$ 33,273,116	
			- 1,000,000	* 1,000,000	7 70,2:1,::0	
			al Endowment			
	Net Assets		Oonor Restrictions			
	Without Donor	Time and			Total	
	Restrictions	Purpose	Perpetual	Total	Endowment	
DEVENUE AND OURDORT						
REVENUE AND SUPPORT	\$ -	\$ -	¢	\$ -	\$ 455,098	
Contributions Interest and dividends	5 -	58,950	\$ -	58,950	\$ 455,098 635,664	
Net realized and unrealized gains	-	(175,596)	-	(175,596)	(4,520,190)	
Net realized and unrealized gains		(116,646)		(116,646)	(3,429,428)	
		(110,040)		(110,040)	(3,423,420)	
EXPENSES						
Investment fees	_	-	_	-	114,981	
	-	-	-	-	114,981	
Increase in net assets before other						
changes in net assets	<u> </u>	(116,646)		(116,646)	(3,544,409)	
OTHER CHANGES IN NET ASSETS						
Change in value of split interest agreements Transfers	-	- 54 720	-	- E4 720	(4.540.004)	
Transfers		51,739 51,739		51,739 51,739	(1,513,261)	
	<u>-</u>	31,739		31,139	(1,513,261)	
Increase (decrease) in net assets	-	(64,907)	_	(64,907)	(5,057,670)	
. ,		, , , ,		, , , ,		
Net assets, beginning of year		127,635	1,800,000	1,927,635	38,330,786	
Net assets, end of year	\$ -	\$ 62,728	\$ 1,800,000	\$ 1,862,728	\$ 33,273,116	
Het assets, ella oi year	Ψ -	ψ 02,720	ψ 1,000,000	ψ 1,002,720	ψ 55,275,110	

NOTE 13. COMMITMENTS AND CONTINGENCIES

During September 2021, the Organization entered into an Agreement of Sale to purchase property located in Sarasota, Florida. The completion of this purchase is contingent on getting zoning exception permits. The zoning exception application has been filed and the target date for the approval of the zoning exceptions is mid-January 2023.

NOTE 14. SHUTTERED VENUE OPERATORS GRANT

In July and November 2021, the Organization was awarded \$2,683,082 through the Shuttered Venue Operators Grant ("SVOG") program and is reported on the accompanying combined statement of activities with grants, federal, state and local in the respective year of the award. \$1,788,721 was awarded during the Organization's July 31, 2021 year and the remaining \$894,361 was awarded during the Organization's July 31, 2022 year. The SVOG program was established by the Economic Aid to Hard-Hit Small Businesses, Nonprofits, and Venues Act, and amended by the American Rescue Plan Act of 2021. The program objective is to specifically cover allowable expenses that include payroll expenses and other administrative in nature costs. SVOG funds may be used to pay allowable items of cost incurred between March 1, 2020 and December 29, 2022 and have a right of return. All SVOG grant funds were spent on allowable items within the required period of performance.

NOTE 15. RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. This update includes a lease accounting model that recognized two types of leases – finance leases and operating leases. The standard requires that a lessee recognize on the balance sheet assets and liabilities relating to leases with terms of more than 12 months. The recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee will depend on its classification as a finance or operating lease. This update is effective for the Orchestra beginning in August 2022. The Orchestra will be required to record a "right of use" asset and a lease liability payable. The Orchestra is currently evaluating the impact of this adoption including the use of the practice expedients provided in the guidance.



COMBINING STATEMENT OF FINANCIAL POSITION JULY 31, 2022

(WITH SUMMARIZED FINANCIAL INFORMATION AS OF JULY 31, 2021)

	Without Donor Restrictions								
	-			Board			Total without		
	Ur	designated		esignated	Αι	uxiliaries	Donor Restrictions		
ASSETS									
Cash	\$	1,578,505	\$	1,157,931	\$	62,897	\$	2,799,333	
Grants receivable		40,000		-		-		40,000	
Promises to give		64,709		-		-		64,709	
Assets held in charitable remainder trusts		-		-		-		-	
Investments		134,257		2,713,147		-		2,847,404	
Due from other funds		250,229		-		-		250,229	
Prepaid expenses and other assets		73,288		-		-		73,288	
Land lease value		-		-		-		-	
Property and equipment		3,078,670		-		-		3,078,670	
TOTAL ASSETS	\$	5,219,658	\$	3,871,078	\$	62,897	\$	9,153,633	
LIABILITIES AND NET ASSETS									
Accounts payable	\$	134,873	\$	-	\$	582	\$	135,455	
Accrued expenses		527,684		-		-		527,684	
Due to other funds		-		-		-		-	
Deferred ticket revenue		1,819,694				-		1,819,694	
TOTAL LIABILITIES	\$	2,482,251	\$	<u>-</u>	\$	582	\$	2,482,833	
NET ASSETS									
Without donor restrictions, undesignated	\$	2,737,407	\$	-	\$	62,315	\$	2,799,722	
Without donor restrictions, designated by the Board for future projects		-		3,871,078		-		3,871,078	
With donor restrictions, time or purpose		-		-		-		-	
With donor restrictions, perpetual		-		-		-		-	
TOTAL NET ASSETS		2,737,407		3,871,078		62,315		6,670,800	
TOTAL LIABILITIES AND NET ASSETS	\$	5,219,658	\$	3,871,078	\$	62,897	\$	9,153,633	

		With D	onor Restrictions	s					
	Time or				Total with				Total
	Purpose		Perpetual	Done	or Restrictions		Total		2021
\$	7,755,385	\$	_	\$	7,755,385	\$	10,554,718	\$	7,445,362
•	-,	•	_	•	-,,	•	40,000	Ψ	15,000
	61,500		_		61,500		126,209		161,000
	185,822		_		185,822		185,822		215,585
	19,864,091		27,431,610		47,295,701		50,143,105		58,758,390
	, , <u>-</u>		-		· · -		250,229		5,024
	12,846		-		12,846		86,134		108,115
	265,080		_		265,080		265,080		268,698
	<u> </u>		-		<u> </u>		3,078,670		2,703,398
\$	28,144,724	\$	27,431,610	\$	55,576,334	\$	64,729,967	\$	69,680,572
\$	-	\$	_	\$	-	\$	135,455	\$	62,269
	-		-		-		527,684		485,226
	250,229		-		250,229		250,229		5,024
			<u>-</u>		<u> </u>		1,819,694		1,696,780
\$	250,229	\$		\$	250,229	\$	2,733,062	\$	2,249,299
\$		\$	-	\$	_	\$	2,799,722	\$	4,592,342
	-		-		-		3,871,078		3,256,941
	27,894,495		-		27,894,495		27,894,495		32,605,478
	-		27,431,610		27,431,610		27,431,610		26,976,512
	27,894,495		27,431,610		55,326,105		61,996,905		67,431,273
\$	28,144,724	\$	27,431,610	\$	55,576,334	\$	64,729,967	\$	69,680,572

COMBINING STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JULY 31, 2022 (WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JULY 31, 2021)

		Without Don Board	or Restrictions	
			Total without	
	Undesignated	Designated	Auxiliaries	Donor Restrictions
Support, revenue and releases				
Orchestra and chamber orchestras/ensembles	\$ 1,964,134	\$ -	\$ -	\$ 1,964,134
Contributions	2,615,065	80,000	81,154	2,776,219
Fundraising projects	578,900	-	96,476	675,376
Grants, federal, state and local	1,405,161	-	-	1,405,161
Music festival	208,308	-	-	208,308
Contract revenue	265,148	-	-	265,148
Music education programs	80,639	-	-	80,639
Rental income	3,922	-	-	3,922
Investment income (loss), net	(1,807,353)	6,918	-	(1,800,435)
Other	46,678	39,430	3,600	89,708
Net assets released from restrictions	3,178,500	-	-	3,178,500
Total support and revenue	8,539,102	126,348	181,230	8,846,680
Functional expenses				
Program services				
Orchestra and chamber orchestras/ensembles	7,543,133	-	-	7,543,133
Music festival	944,868	-	-	944,868
Music education programs	703,723	-	-	703,723
Supporting services				
General and administrative	861,270	-	-	861,270
Fundraising	1,301,172	-	145,520	1,446,692
Other	38,738	-	-	38,738
Total functional expenses	11,392,904	<u> </u>	145,520	11,538,424
Increase (decrease) in net assets before				
other changes in net assets	(2,853,802)	126,348	35,710	(2,691,744)
Other changes in net assets				
Change in value of split interest agreements	-	-	-	-
Transfers	1,055,472	487,789	(30,000)	1,513,261
Total other changes in net assets	1,055,472	487,789	(30,000)	1,513,261
Change in net assets	(1,798,330)	614,137	5,710	(1,178,483)
Net assets, beginning of year	4,535,737	3,256,941	56,605	7,849,283
Net assets, end of year	\$ 2,737,407	\$ 3,871,078	\$ 62,315	\$ 6,670,800

		With Donor Restrictions					Takal
Time or		D	Total with			Total	
	Purpose	Perpetual	Donor Restrictions	-	Total		2021
\$	-	\$ -	\$ -	\$	1,964,134	\$	126,593
	3,960,048	455,098	4,415,146		7,191,365		24,001,962
	-	-	-		675,376		264,779
	50,000	-	50,000		1,455,161		2,749,124
	-	-	-		208,308		18,417
	-	-	-		265,148		5,000
	-	-	-		80,639		38,638
	-	-	-		3,922		550
	(3,999,507)	-	(3,999,507)		(5,799,942)		7,792,861
	-	-	-		89,708		103,002
	(3,178,500)		(3,178,500)		-		-
	(3,167,959)	455,098	(2,712,861)		6,133,819		35,100,926
	-	-	-		7,543,133		4,707,503
	-	-	-		944,868		458,694
	-	-	-		703,723		586,646
	-	-	-		861,270		704,823
	-	-	-		1,446,692		1,012,296
	-				38,738		19,586
	<u> </u>	-	<u> </u>		11,538,424		7,489,548
	(3,167,959)	455,098	(2,712,861)		(5,404,605)		27,611,378
	(29,763)	-	(29,763)		(29,763)		80,473
	(1,513,261)	-	(1,513,261)				-
	(1,543,024)		(1,543,024)		(29,763)		80,473
	(4,710,983)	455,098	(4,255,885)		(5,434,368)		27,691,851
	32,605,478	26,976,512	59,581,990		67,431,273		39,739,422
\$	27,894,495	\$ 27,431,610	\$ 55,326,105	\$	61,996,905	\$	67,431,273

FLORIDA WEST COAST SYMPHONY, INC. D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED JULY 31, 2022

Federal Granting Agency	Grant Number	Assistance Listing Number	Federal Expenditures
U.S. Small Business Administration: Shuttered Venue Operators Grant	SBAHQ21SV002966.2	59.075	\$ 2,346,912 \$ 2,346,912

FLORIDA WEST COAST SYMPHONY, INC. D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JULY 31, 2022

NOTE 1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes the federal award activity of Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust under programs of the federal government for the year ended July 31, 2022. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because this schedule presents only a selected portion of the operations of Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

NOTE 3. INDIRECT COST RATE

Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust has elected not to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of the Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust (the "Organization"), which comprise the statement of financial position as of July 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 9, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mauldin & Jurkins , LLC

Bradenton, Florida December 9, 2022



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of the Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust

Report on Compliance for the Major Federal Program

Opinion on The Major Federal Program

We have audited Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust's (the "Organization") compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on the Organization's major federal program for the year ended July 31, 2022. The Organization's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on the major federal program for the year ended July 31, 2022.

Basis for Opinion on The Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order
 to design audit procedures that are appropriate in the circumstances and to test and report on internal
 control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an
 opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such
 opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Mauldin & Jenkins, LLC

Bradenton, Florida December 9, 2022

FLORIDA WEST COAST SYMPHONY, INC. D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JULY 31, 2022

SECTION I – SUMMARY OF AUDITOR'S RESULTS

Financial Statements

Type of auditor's report issued on whether the financial statements audited were prepared in accordance with generally accepted accounting principles:	Unmodified		
	Yes	No	
Internal control over financial reporting:			
Material weaknesses identified?		No	
Significant deficiencies identified not considered to be material weaknesses?		None Reported	
Noncompliance material to the financial statements noted?		No	
Federal Awards			
Internal controls over major programs:			
Material weaknesses identified?		No	
Significant deficiencies identified not considered to be material weaknesses?		None Reported	
Type of auditor's report issued on compliance for major programs:	Unmodified		
Any audit findings disclosed that are required to be reported in accordance with 2 CFR Section 200.516(a)?	No		
Identification of Major Programs	Assistance Listing Number		
U.S. Small Business Administration, Shuttered Venue Operators Grant	59.075		
Dollar threshold used to distinguish between Type A and Type B programs:	\$ 750,000		
Auditee qualified as low-risk auditee?		No	

FLORIDA WEST COAST SYMPHONY, INC. D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JULY 31, 2022

SECTION II – FINANCIAL STATEMENT FINDINGS

None.

SECTION III – FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS

None.

FLORIDA WEST COAST SYMPHONY, INC. D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST SCHEDULE OF PRIOR AUDIT FINDINGS FOR THE YEAR ENDED JULY 31, 2022

This is the first year an audit in accordance with the Uniform Guidance was required and as a result there are no prior year findings.