

**FLORIDA WEST COAST SYMPHONY, INC. D/B/A  
SARASOTA ORCHESTRA AND AFFILIATES  
AND FLORIDA WEST COAST SYMPHONY, INC.  
ENDOWMENT TRUST**

**INDEPENDENT AUDITOR'S REPORT  
COMBINED FINANCIAL STATEMENTS  
SUPPLEMENTARY INFORMATION**

**JULY 31, 2023**

FLORIDA WEST COAST SYMPHONY, INC. D/B/A SARASOTA ORCHESTRA AND  
AFFILIATES AND FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST

COMBINED FINANCIAL REPORT  
JULY 31, 2023

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## INDEPENDENT AUDITOR'S REPORT

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### **Board of Directors**

**Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra  
and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust  
Sarasota, Florida**

### **Report on the Audit of the Financial Statements**

#### ***Opinion***

We have audited the accompanying combined financial statements of Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates and Florida West Coast Symphony, Inc. Endowment Trust, (a non-profit organization) (the "Organization") which comprise the combined statement of financial position as of July 31, 2023, and the related combined statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the combined financial statements.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of July 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Florida West Coast Symphony, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Florida West Coast Symphony, Inc.'s ability to continue as a going concern within one year after the date that the combined financial statements are available to be issued.

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### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

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***Report on Summarized Comparative Information***

We have previously audited the Organization's July 31, 2022 financial statements, and we expressed an unmodified audit opinion on those audited combined financial statements in our report dated December 9, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended July 31, 2022, is consistent, in all material respects, with the audited combined financial statements from which it has been derived.

***Report on Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The combining statements of financial position and activities are presented for purposes of additional analysis and are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

*Mauldin & Jenkins, LLC*

Bradenton, Florida  
December 7, 2023

**FLORIDA WEST COAST SYMPHONY, INC.  
D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND  
FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST**

**COMBINED STATEMENT OF FINANCIAL POSITION  
JULY 31, 2023  
(WITH SUMMARIZED FINANCIAL INFORMATION AS OF JULY 31, 2022)**

	Without Donor Restrictions	With Donor Restrictions	Total	Total 2022
<b>ASSETS</b>				
Cash	\$ 301,037	\$ 6,139,118	\$ 6,440,155	\$ 10,554,718
Grants receivable	153,567	-	153,567	40,000
Promises to give	48,100	98,999	147,099	126,209
Assets held in charitable remainder trusts	-	182,245	182,245	185,822
Investments	2,816,598	35,511,699	38,328,297	50,143,105
Due from other funds	205,419	423,398	628,817	250,229
Prepaid expenses and other assets	220,684	12,846	233,530	86,134
Land lease value	-	261,462	261,462	265,080
Property and equipment	17,893,747	-	17,893,747	3,078,670
<b>TOTAL ASSETS</b>	<b>\$ 21,639,152</b>	<b>\$ 42,629,767</b>	<b>\$ 64,268,919</b>	<b>\$ 64,729,967</b>
<b>LIABILITIES AND NET ASSETS</b>				
Accounts payable	\$ 210,151	\$ -	\$ 210,151	\$ 135,455
Accrued expenses	609,496	-	609,496	527,684
Due to other funds	423,398	205,419	628,817	250,229
Deferred ticket revenue	1,891,731	-	1,891,731	1,819,694
<b>TOTAL LIABILITIES</b>	<b>3,134,776</b>	<b>205,419</b>	<b>3,340,195</b>	<b>2,733,062</b>
<b>NET ASSETS</b>				
Without donor restrictions				
Undesignated	15,635,715	-	15,635,715	2,799,722
Designated by the Board for future projects	2,868,661	-	2,868,661	3,871,078
With donor restrictions				
Time or purpose	-	14,915,238	14,915,238	27,894,495
Perpetual	-	27,509,110	27,509,110	27,431,610
<b>TOTAL NET ASSETS</b>	<b>18,504,376</b>	<b>42,424,348</b>	<b>60,928,724</b>	<b>61,996,905</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 21,639,152</b>	<b>\$ 42,629,767</b>	<b>\$ 64,268,919</b>	<b>\$ 64,729,967</b>

See Notes to Combined Financial Statements.

**FLORIDA WEST COAST SYMPHONY, INC.  
D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND  
FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST**

**COMBINED STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JULY 31, 2023  
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JULY 31, 2022)**

	Without Donor Restrictions	With Donor Restrictions	Total	Total 2022
<b>Support, revenue and releases</b>				
Orchestra and chamber orchestras/ensembles	\$ 2,887,474	\$ -	\$ 2,887,474	\$ 1,964,134
Contributions	2,984,450	2,659,148	5,643,598	7,191,365
Fundraising projects	811,570	-	811,570	675,376
Grants, federal, state and local	634,486	60,000	694,486	1,455,161
Music festival	282,574	-	282,574	208,308
Contract revenue	308,446	-	308,446	265,148
Music education programs	94,703	-	94,703	80,639
Rental income	11,718	-	11,718	3,922
Investment income (loss), net	(507,534)	2,303,833	1,796,299	(5,799,942)
Other	127,210	-	127,210	89,708
Net assets released from restrictions	16,619,013	(16,619,013)	-	-
Total support and revenue	<u>24,254,110</u>	<u>(11,596,032)</u>	<u>12,658,078</u>	<u>6,133,819</u>
<b>Functional expenses</b>				
<b>Program services</b>				
Orchestra and chamber orchestras/ensembles	9,137,037	-	9,137,037	7,543,133
Music festival	1,284,578	-	1,284,578	944,868
Music education programs	577,678	-	577,678	703,723
<b>Supporting services</b>				
General and administrative	919,574	-	919,574	861,270
Fundraising	1,790,197	-	1,790,197	1,446,692
Other	13,618	-	13,618	38,738
Total functional expenses	<u>13,722,682</u>	<u>-</u>	<u>13,722,682</u>	<u>11,538,424</u>
Increase (decrease) in net assets before other changes in net assets	<u>10,531,428</u>	<u>(11,596,032)</u>	<u>(1,064,604)</u>	<u>(5,404,605)</u>
<b>Other changes in net assets</b>				
Change in value of split interest agreements	-	(3,577)	(3,577)	(29,763)
Transfers	1,302,148	(1,302,148)	-	-
Total other changes in net assets	<u>1,302,148</u>	<u>(1,305,725)</u>	<u>(3,577)</u>	<u>(29,763)</u>
Change in net assets	11,833,576	(12,901,757)	(1,068,181)	(5,434,368)
Net assets, beginning of year	<u>6,670,800</u>	<u>55,326,105</u>	<u>61,996,905</u>	<u>67,431,273</u>
Net assets, end of year	<u>\$ 18,504,376</u>	<u>\$ 42,424,348</u>	<u>\$ 60,928,724</u>	<u>\$ 61,996,905</u>

See Notes to Combined Financial Statements.

**FLORIDA WEST COAST SYMPHONY, INC.  
D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND  
FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST**

**COMBINED STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JULY 31, 2023  
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JULY 31, 2022)**

	Orchestra and Chamber Orchestras/ Ensembles	Music Festival	Music Education Programs	Total Program Services
<b>Artistic personnel</b>				
Artistic personnel salaries	\$ 2,428,708	\$ 119,984	\$ 7,466	\$ 2,556,158
Per service musicians	657,654	16,088	16,520	690,262
Soloists	1,149,890	-	6,419	1,156,309
Employee benefits	468,609	22,179	2,299	493,087
Coaches/faculty/honorariums	-	142,614	108,154	250,768
Artistic payroll taxes	263,240	7,147	14,311	284,698
Total artistic personnel	<u>4,968,101</u>	<u>308,012</u>	<u>155,169</u>	<u>5,431,282</u>
<b>Production</b>				
Salaries	594,289	151,828	104,758	850,875
Payroll taxes	48,068	12,281	8,473	68,822
Employee benefits	110,089	28,125	19,406	157,620
Hall rental	604,282	32,370	12,877	649,529
Music purchase and instrumental rental	74,707	10,086	65,474	150,267
Stage hands	68,827	11,837	-	80,664
Transport and transportation	3,345	8,448	-	11,793
Other production expenses	402,812	9,045	15,702	427,559
Faculty housing and travel	-	42,754	-	42,754
Student housing and meals	-	116,745	-	116,745
Licensing fees	30,569	1,335	-	31,904
Total production	<u>1,936,988</u>	<u>424,854</u>	<u>226,690</u>	<u>2,588,532</u>
<b>General</b>				
Salaries	496,247	265,837	39,424	801,508
Payroll taxes	39,454	21,136	3,134	63,724
Employee benefits	91,927	49,245	7,303	148,475
Printing	124,838	830	6,769	132,437
Office	1,044	380	56	1,480
Postage	56,826	7,415	1,851	66,092
Telephone	15,765	1,443	438	17,646
Professional services	149,686	11,826	3,591	165,103
Travel and meetings	12,783	1,612	-	14,395
Miscellaneous	11,435	14,580	17,151	43,166
Occupancy	278,008	36,856	11,193	326,057
Depreciation	161,811	21,452	6,515	189,778
Scholarships	-	-	28,269	28,269
Dues and subscriptions	300	-	-	300
Information technology	48,748	-	-	48,748
Credit card expense	94,599	-	-	94,599
Advertising and promotion	259,792	55,170	3,416	318,378
General fundraising	-	-	-	-
Amortization of land lease receivable	-	-	-	-
Pledges receivable paid by other revenue sources	-	-	-	-
Total general	<u>1,843,263</u>	<u>487,782</u>	<u>129,110</u>	<u>2,460,155</u>
Total operating expenses	<u>8,748,352</u>	<u>1,220,648</u>	<u>510,969</u>	<u>10,479,969</u>
<b>Music center planning/campaign</b>				
Salaries	55,647	53,328	55,647	164,622
Payroll taxes	3,663	3,510	3,662	10,835
Employee benefits	7,400	7,092	7,400	21,892
Printing	206	-	-	206
Postage	8	-	-	8
Professional services	306,098	-	-	306,098
Travel and meetings	5,303	-	-	5,303
Miscellaneous	832	-	-	832
Communication and engagement	8,998	-	-	8,998
Insurance	530	-	-	530
Total music center planning/campaign	<u>388,685</u>	<u>63,930</u>	<u>66,709</u>	<u>519,324</u>
<b>Auxiliaries</b>				
Fundraising expense	-	-	-	-
Total auxiliaries	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total expenses	<u>\$ 9,137,037</u>	<u>\$ 1,284,578</u>	<u>\$ 577,678</u>	<u>\$ 10,999,293</u>

See Notes to Combined Financial Statements.

General and Administrative	Fundraising	Other	Total Supporting Services	Total Expenses	Total 2022
\$ -	\$ 2,828	\$ -	\$ 2,828	\$ 2,558,986	\$ 2,191,863
-	-	-	-	690,262	700,896
-	10,099	-	10,099	1,166,408	628,579
-	500	-	500	493,587	431,995
-	-	-	-	250,768	190,515
229	227	-	456	285,154	249,207
229	13,654	-	13,883	5,445,165	4,393,055
45,412	23,781	-	69,193	920,068	818,830
3,673	1,924	-	5,597	74,419	66,141
8,412	4,405	-	12,817	170,437	152,005
-	(1,500)	-	(1,500)	648,029	491,004
-	5	-	5	150,272	90,757
-	-	-	-	80,664	83,321
-	-	-	-	11,793	10,355
721	65,772	-	66,493	494,052	484,748
-	-	-	-	42,754	76,409
43	-	-	43	116,788	109,549
-	-	-	-	31,904	(6,583)
58,261	94,387	-	152,648	2,741,180	2,376,536
479,405	522,080	-	1,001,485	1,802,993	1,832,717
38,115	41,508	-	79,623	143,347	141,727
88,807	96,713	-	185,520	333,995	340,221
1,334	42,333	-	43,667	176,104	160,438
9,177	747	-	9,924	11,404	12,570
104	9,999	-	10,103	76,195	68,815
1,368	1,430	-	2,798	20,444	17,740
16,536	33,451	-	49,987	215,090	321,834
1,360	-	-	1,360	15,755	18,082
39,511	7,392	-	46,903	90,069	93,769
34,931	36,520	-	71,451	397,508	283,640
20,331	21,256	-	41,587	231,365	225,852
1,000	-	-	1,000	29,269	24,673
20,803	-	-	20,803	21,103	18,727
97,985	-	-	97,985	146,733	138,618
-	9,652	-	9,652	104,251	79,940
3,035	-	-	3,035	321,413	242,086
7,282	223,486	-	230,768	230,768	163,409
-	-	3,618	3,618	3,618	3,618
-	-	10,000	10,000	10,000	35,120
861,084	1,046,567	13,618	1,921,269	4,381,424	4,223,596
919,574	1,154,608	13,618	2,087,800	12,567,769	10,993,187
-	371,051	-	371,051	535,673	210,177
-	24,421	-	24,421	35,256	13,021
-	49,344	-	49,344	71,236	23,184
-	716	-	716	922	8,508
-	108	-	108	116	3,469
-	5,580	-	5,580	311,678	135,194
-	22,868	-	22,868	28,171	4,000
-	29,051	-	29,051	29,883	2,164
-	-	-	-	8,998	-
-	-	-	-	530	-
-	503,139	-	503,139	1,022,463	399,717
-	132,450	-	132,450	132,450	145,520
-	132,450	-	132,450	132,450	145,520
\$ 919,574	\$ 1,790,197	\$ 13,618	\$ 2,723,389	\$ 13,722,682	\$ 11,538,424

**FLORIDA WEST COAST SYMPHONY, INC.  
D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND  
FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST**

**COMBINED STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED JULY 31, 2023  
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JULY 31, 2022)**

	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Decrease in net assets	\$ (1,068,181)	\$ (5,434,368)
Adjustments to reconcile decrease in net assets to net cash provided by (used in) operating activities		
Depreciation and amortization	234,983	229,470
Realized and unrealized (gain) loss on investments	(460,478)	7,503,615
Change in value of split interest agreements	3,577	29,763
Promises to give paid by other revenue sources	10,000	35,120
Contributions restricted for endowment	(77,500)	(455,098)
(Increase) decrease in operating assets:		
Grants receivable	(113,567)	(25,000)
Promises to give	(30,890)	(329)
Prepaid expenses and other assets	(147,396)	21,981
Increase in operating liabilities:		
Accounts payable	74,696	73,186
Deferred ticket revenue	72,037	122,914
Accrued expenses	81,812	42,458
Net cash provided by (used in) operating activities	(1,420,907)	2,143,712
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property and equipment	(15,046,442)	(601,124)
Proceeds from the sale of investments	15,280,850	5,232,452
Purchase of investments	(3,005,564)	(4,120,782)
Net cash provided by (used in) investing activities	(2,771,156)	510,546
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from contributions restricted for endowment	77,500	455,098
Net cash provided by financing activities	77,500	455,098
Net increase (decrease) in cash	(4,114,563)	3,109,356
Cash, beginning of year	10,554,718	7,445,362
Cash, end of year	\$ 6,440,155	\$ 10,554,718

**See Notes to Combined Financial Statements.**

**FLORIDA WEST COAST SYMPHONY, INC. D/B/A SARASOTA ORCHESTRA AND  
AFFILIATES AND FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST**

**NOTES TO COMBINED FINANCIAL STATEMENTS  
JULY 31, 2023**

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**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The Florida West Coast Symphony, Inc. d/b/a Sarasota Orchestra and Affiliates (the "Orchestra") is a not-for-profit organization that was founded in 1949 and is the oldest continuing orchestra in the State of Florida. It acts as the umbrella organization for the Sarasota Orchestra, the Sarasota Music Festival, four resident chamber ensembles and an extensive educational program.

The Florida West Coast Symphony, Inc. Endowment Trust (the "Trust") was established in November 2000 to obtain, manage and invest endowment funds which will be used solely for the Organization as defined in the Endowment Trust Agreement dated November 21, 2002.

The Orchestra has a Florida Cultural Endowment which consists of individual contributions and matching grants from the State of Florida. The contributions and matching grants are perpetual in nature in accordance with the trust agreements with the state; however, investment income can be used by the Orchestra for operating purposes. The value of this endowment at July 31, 2023 was \$1,863,561, consisting of \$1,800,000 of corpus and \$63,561 of accumulated earnings.

The Orchestra also has two auxiliaries: the Sarasota Orchestra Friends and the Debutante Committee. These fundraising and association support organizations contribute to the general operations of the Orchestra. Their activities are classified in the combined financial statements as net assets without donor restrictions.

Significant accounting policies are as follows:

**Principles of Combination**

The combined financial statements include the accounts of the Orchestra and the Trust. The Orchestra and the Trust, collectively referred to as the Organization, are related through an economic interest and the Orchestra's direct and indirect ability to determine the activities of management. All significant inter-company balances and transactions are eliminated from the accompanying combined financial statements.

**Basis of Accounting**

The combined financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly, reflect all significant receivables, payables and other liabilities.

The accompanying combined financial statements have been prepared in conformity with the disclosure and display requirements of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities*. Accordingly, net assets are reported in each of the following two classes: (1) net assets without donor restrictions, and (2) net assets with donor restrictions.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

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**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Basis of Accounting (Continued)**

Net assets with donor restrictions are created only by donor-imposed restrictions on their use. All other net assets, including Board-designated or appropriated amounts, are legally unrestricted and are reported as part of net assets without donor restrictions. From time to time the Board designates certain recurring and/or non-recurring items for use on specific future projects.

Additionally, the Endowment Trust Agreement, dated November 21, 2002, restricts the use of income earned on those assets for operating purposes in any given year to no more than 5% of the greater of the moving three-year average or the market value of the endowment at the end of the fiscal year.

**Management Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Grants Receivable**

Grants receivable are recorded at their net realizable value. Grants receivable are based on services performed prior to year-end, but not collected as of the statement of financial position date. Management considers all such amounts to be fully collectible.

**Allowance for Doubtful Accounts**

The Orchestra uses the allowance method to account for uncollectible grants and promises to give. As of July 31, 2023, all receivables are considered fully collectible.

**Cash and Cash Equivalents**

The Orchestra considers all unrestricted, highly liquid investments with an initial maturity of three months or less to be cash equivalents.

The Orchestra maintains its cash in bank accounts which, at times, may exceed federally insured limits. The Orchestra has not experienced any losses in such accounts. The Orchestra believes it is not exposed to any significant credit risk on cash and cash equivalents.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

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**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Net Assets**

Net assets, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. From time to time the Board designates certain recurring and/or non-recurring items for use on specific future projects. The Board has designated \$2,868,661 of net assets for future projects and capital needs.

*Net Assets With Donor Restrictions* – Net Assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

**Revenue Recognition**

The Organization recognizes revenue from orchestra and chamber ensembles, music festivals and education programs when the events take place. The Organization recognizes revenue from contracts in accordance with the terms of the contract. The Organization recognizes rental revenue over the life of the lease.

**Contributions**

Unconditional promises to give cash and other assets are reported at estimated fair value at the date the promise is received. Conditional promises to give are recognized when the conditions are substantially met, and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the combined statement of activities as net assets released from restrictions. Contributions with donor-imposed restrictions that are met in the same reporting period are reported as net assets without donor restrictions. All promises to give that are due within the next 12 months are considered fully collectible by management.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

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**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Property and Equipment**

Property and equipment acquisitions in excess of \$5,000 are recorded at cost, estimated cost, or if donated, at fair value on the date of donation. Depreciation is provided over the estimated useful life of each class of depreciable assets and is computed using the straight-line method.

	<u>Years</u>
Buildings and improvements	5-40
Vehicles	5
Furniture and equipment	3-20
Instruments and electronic equipment	3-20

Maintenance and repairs of property and equipment are charged to operations and major improvements are capitalized. The construction in progress balance of \$2,248,976 contains expenditures to date related to the Organization's long-term objective to build a music center in the amount of \$2,206,445 and \$42,531 for an HVAC project. These expenditures include studies to inform building program concepts and massing, a range of professional consulting services and philanthropic advisement and due diligence and rezone applications related to the identified project site.

**Functional Allocation of Expenses**

The costs of providing various programs and other activities and the administration of the Orchestra have been summarized on a functional basis in the combined statement of activities. Salaries and other expenses which are associated with a specific program are charged directly to that program. Administrative and general expenses and other expenses which benefit more than one program are allocated to the various programs based on the relative benefit provided.

**Investments**

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value based on quoted market prices. Increases and decreases in fair value are recognized in the period in which they occur and the carrying values of the investments are adjusted to reflect these fluctuations. Cash and cash equivalents designated for long-term purposes are classified as investments. Net investment income is reported in the combined statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

The Organization invests in a variety of investment vehicles, as described in Note 5. These investment securities are exposed to interest rate, market, credit and other risks depending on the nature of the specific investment. Accordingly, it is reasonably possible that these factors will result in changes in the value of the Organization's investments, which could materially affect amounts reported in the combined financial statements.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

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**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(CONTINUED)**

**Income Taxes**

The Organization qualifies as a charitable organization as defined by Internal Revenue Code Section 501(c)(3) and, accordingly is exempt from federal income taxes under Internal Revenue Code Section 501(a). However, the Organization is subject to income tax on unrelated business income. For the year ended July 31, 2023 the Organization incurred no income tax expense.

It is the Organization's policy to account for any uncertainties in income tax law in accordance with FASB ASC 740-10, *Accounting for Uncertainty in Income Taxes*. ASC 740-10 clarifies the accounting for uncertain income tax positions and requires that the Organization recognize the impact of such a tax position in its financial statements if, upon ultimate settlement, that position is more-likely-than-not to be sustained. Management has evaluated the Organization's tax positions and concluded that the Organization has maintained its tax-exempt status and has taken no uncertain tax positions that require adjustment to the combined financial statements. As a result, no provision or liability for income taxes has been included in the combined financial statements. The Organization files a 990 Return of Organization Exempt from Income Tax for the Orchestra and the Trust and a 990-T Exempt Organization Business Income Tax Return to the U.S. Federal Government and an F-1120 Florida Corporate Income/Franchise Tax Return to the State of Florida for the Orchestra.

**Fair Value of Financial Instruments**

The Organization has adopted FASB's fair value measurement and disclosure guidance, which provides a framework for measuring fair value under generally accepted accounting principles. This guidance applies to all financial instruments that are being measured and reported on a fair value basis.

**Advertising**

The Organization expenses advertising and promotion costs in the period incurred. For the year ended July 31, 2023 advertising costs totaled \$321,413.

**Deferred Ticket Revenue**

Revenue from ticket sales received in advance is reported as deferred ticket revenue and is recognized in the year in which the performance is given.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

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**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Split Interest Agreements**

The Organization's split interest agreements with donors consist of charitable gift annuities and charitable remainder unitrusts (CRUTs). The CRUTs' assets held by a third party are recorded based on the present value of the estimated future benefits to be received when the trust assets are distributed. Charitable remainder trusts and charitable gift annuities are classified as net assets with or without donor restrictions based on the agreements.

Payments are made to donors and/or other beneficiaries in accordance with their respective agreements. The present values of payments to beneficiaries under these arrangements are calculated using applicable discount rates at year-end and annuity payout rates.

Gains or losses resulting from changes in actuarial assumptions and accretion of the discounts are recorded as increases or decreases in the value of split interest agreements in the combined statement of activities. The net change in the value of split interest agreements decreased \$3,577 for the year ended July 31, 2023.

**Summarized Financial Information for 2022**

The combined financial statements include certain prior year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's combined financial statements as of and for the year ended July 31, 2022 from which the summarized information was derived.

**Recently Adopted Accounting Pronouncements**

On August 1, 2022, the Organization adopted ASU No. 2016-02, *Leases* (Topic 842), and subsequent amendments thereto, which requires the Organization to recognize most leases on the statement of financial position. The Organization adopted the standard under the modified retrospective approach as of the date of adoption which specified the comparative financial information will not be restated and will continue to be reported under the lease standard in effect during those periods. The Organization also elected to apply several of the available practical expedients, which permits us not to reassess under the new standard our prior conclusions on lease identification, lease classification and initial direct costs. The Organization also elected the short-term lease recognition practical expedient in which leases with a term of 12 months or less will not be recognized on the statement of financial position and the practical expedient to not separate lease and non-lease components for the majority of leases.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Subsequent Events**

The Organization has evaluated subsequent events through December 7, 2023 the date which the financial statements were available to be issued.

**NOTE 2. LIQUIDITY AND AVAILABILITY**

The Organization's working capital and cash flows have seasonal variations during the year attributable to the annual cash receipts for subscriptions and a concentration of sponsorships received near fiscal year-end. The Organization manages liquidity during the year by utilizing the following strategies: operating with a balanced budget which assumes collection of sufficient revenue via contributions, grants, and ticket revenue to cover operating expenditures not covered by donor-restricted resources, regular analysis of actual operating results versus budget, timing of annual endowment transfers, and establishment of an operating reserve fund funded by a fee per ticket sold to be used to fund operating shortfalls with the approval of the Board of Directors.

The following tables reflect the Organization's total financial assets as of July 31, 2023, and the amounts of those financial assets which could be made available within 12 months to meet operating expenditures:

Financial assets at year-end	
Cash	\$ 6,440,155
Grants receivable	153,567
Promises to give	147,099
Investments	<u>38,328,297</u>
Total financial assets at year-end	<u>\$ 45,069,118</u>

Financial assets available to meet operating expenditures over the next 12 months	
Cash	\$ 301,037
Grants receivable	153,567
Contributions for operating expenditure due in one year or less	48,100
Payout on donor-restricted endowments for use over next 12 months	1,619,553
Investments not encumbered by donor or Board restrictions	<u>170,724</u>
Financial assets available to meet operating expenditures	<u>\$ 2,292,981</u>

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

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**NOTE 3. PROPERTY AND EQUIPMENT**

Property and equipment consists of the following at July 31, 2023:

Buildings and improvements	\$ 4,202,578
Vehicles	65,072
Furniture and equipment	528,902
Instruments and electronic equipment	497,949
Non-depreciable assets	810,751
Land	14,106,575
Construction in progress	2,248,976
	<u>22,460,803</u>
Less accumulated depreciation	<u>(4,567,056)</u>
	<u>\$ 17,893,747</u>

**NOTE 4. LAND LEASE VALUE**

The original Orchestra Rehearsal Hall and all subsequent additions were constructed on land owned by the City of Sarasota (the "City"). Although the hall and improvements were constructed and paid for by the Orchestra or its predecessor organization, the City retains an ownership interest.

Under an agreement with the City entered into in 1955 and later amended in 1966 and 1978, the Orchestra was granted the right of possession and use of the facilities without time limitation, subject to certain restrictions.

In 1997, the Orchestra entered into a lease agreement with the City. The annual rent is \$1 with a lease term of 99 years, commencing January 1, 1997. The fair value of the land was recorded at the time of the agreement as a land lease asset. The remaining land lease asset of \$261,462 will be recognized as land lease expense over the term of the lease. Amortization expense for the year ended July 31, 2023 totaled \$3,618.

The 1997 lease agreement allows the Orchestra to continue to use the original land parcel for current activities and requires the Orchestra to maintain its active non-profit status or the City has the option to terminate the agreement. The agreement includes other covenants of which noncompliance could result in termination of the lease agreement. Should the Orchestra vacate the property, any leasehold improvements would revert to the City.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

**NOTE 5. INVESTMENTS**

Investments at July 31, 2023 consist of the following:

	Cost	Market	Accumulated Unrealized Gain (loss)
Cash, CDs and money market funds	\$ 2,533,077	\$ 2,533,077	\$ -
Mutual funds	16,517,139	22,891,637	6,374,498
Common and preferred stock	613,700	864,546	250,846
Corporate bonds and bond funds	9,823,632	9,203,409	(620,223)
Government bonds and notes	1,114,921	1,099,407	(15,514)
Real estate investment trust (REIT) and other investments	1,618,187	1,736,221	118,034
	\$ 32,220,656	\$ 38,328,297	\$ 6,107,641

Investment income for the year ended July 31, 2023 consists of the following:

Interest and dividends	\$ 1,483,308
Unrealized and realized gains	460,478
Investment fees	(147,487)
	\$ 1,796,299

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

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**NOTE 6. NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions are restricted for the following purposes or periods:

Future building project	\$ 2,259,802
Land lease asset	261,462
Charitable remainder trusts	182,245
Endowments	6,843,192
Time restrictions and other	5,368,537
	<u>\$ 14,915,238</u>

Net assets perpetual in nature at July 31, 2023 consist of the following:

Endowment trust	
Orchestra endowment	\$ 24,879,411
Music festival endowment	829,699
The Orchestra	
Florida cultural endowment	1,800,000
	<u>\$ 27,509,110</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the year ended July 31, 2023:

Time restriction and other	\$ 1,822,423
Future building project	14,792,972
Land lease asset	3,618
	<u>\$ 16,619,013</u>

In addition, during the year ended July 31, 2023, \$1,302,148 was transferred to general operating funds from net assets with donor restrictions for the annual endowment spending allocation. This amount is included in transfers on the combined statement of activities.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

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**NOTE 7. FAIR VALUE MEASUREMENTS**

The Organization adopted the *Fair Value Measurements and Disclosures Topic* of the FASB Accounting Standards Codification which provides enhanced guidance for using fair value to measure assets and liabilities and clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the assets or liabilities and establishes a hierarchy that prioritizes the information used to develop those assumptions.

Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

- Level 1 Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.
- Level 2 Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third-party pricing services for identical or similar assets or liabilities.
- Level 3 Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

The level within the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

Following is a description of the valuation methodologies used in estimating the fair value of its Level 2 and Level 3 financial instruments:

*Corporate bonds, mutual funds, common and preferred stock, bond funds, and U.S. Government obligations:* Valued based on quoted prices in active markets, quoted prices for similar assets, observable inputs other than quoted prices, or inputs derived principally from or corroborated by observable market data by correlation or other means.

*Real estate investment trust (REIT):* Value of the tangible assets of an acquired property is determined by valuing the property as if it were vacant and allocated to the respective assets based on the management of the REIT.

*Charitable remainder trusts:* Value is measured based on the underlying securities held within the trust assets.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

**NOTE 7. FAIR VALUE MEASUREMENTS (CONTINUED)**

The following table presents the Organization's financial instruments measured at fair value on a recurring basis at July 31, 2023:

	Level 1	Level 2	Level 3	Total
Cash, CDs and money market funds	\$ 2,533,077	\$ -	\$ -	\$ 2,533,077
Equity mutual funds	22,891,637	-	-	22,891,637
Common and preferred stock	864,546	-	-	864,546
Corporate bonds and bond funds	9,203,409	-	-	9,203,409
Government bonds and notes	1,099,407	-	-	1,099,407
Real estate investment trust	-	-	1,736,221	1,736,221
	<u>34,058,999</u>	<u>-</u>	<u>1,736,221</u>	<u>35,795,220</u>
Assets held in charitable remainder trusts	-	182,245	-	182,245
Total assets at fair value	<u>\$ 36,592,076</u>	<u>\$ 182,245</u>	<u>\$ 1,736,221</u>	<u>\$ 38,510,542</u>

The following is a reconciliation of the beginning and ending balances for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended July 31, 2023:

	Real Estate Investment Trust
Balance August 1, 2022	\$ 1,943,375
Unrealized (loss) on investment	(207,154)
Balance July 31, 2023	<u>\$ 1,736,221</u>

**NOTE 8. RELATED PARTY TRANSACTIONS**

From time to time, the Organization receives donations and promises to give from members of its Board of Directors or engages in transactions with entities for which Board members have a relationship. All Board members sign conflict of interest forms and abstain from voting on issues where there could be a potential conflict of interest. After a competitive bidding process, the Organization spent \$124,996 in printing services received from a business owned by a Board member's family, and \$51,255 for legal services received from a firm that a Board member represents for the year ended July 31, 2023.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

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**NOTE 9. DEFERRED COMPENSATION AGREEMENT**

Under the terms of an employment agreement for the Chief Executive Officer (“CEO”), the Organization has established a trust (“Plan”) for the purpose of creating deferred compensation payments. Annually, the Organization credits 5% of the CEO’s base salary to the Plan. In addition, two additional at will employees were approved by the Board to receive discretionary contributions. The funding for the Plan is held in an account with Mutual of America and is invested in various investment funds. The value of the Plan at July 31, 2023 was \$170,724 and is included with investments on the combined statement of financial position. As of July 31, 2023, \$170,724 was accrued for Plan benefits and is included with accrued expenses on the combined statement of financial position.

**NOTE 10. EMPLOYEE BENEFIT PLAN**

The Organization offers a tax-deferred savings plan, which qualifies as a voluntary contribution savings plan under Internal Revenue Code Section 403(b). Employees may provide tax-deferred contributions to eligible individual retirement accounts up to the Internal Revenue Code limit. The plan covers all employees meeting eligibility criteria. All eligible non-union employees are eligible to receive an employer contribution as approved by the Board of Directors. Retirement plan costs for non-union employees for the year ended July 31, 2023 totaled \$150,439.

Per the terms of the collective bargaining agreement (CBA), effective September 1, 2015, all contracted musicians were eligible for a 3%-5% employer contribution through the Organization’s 403(b) plan (described above) based on the contracted musician’s age. Total contributions for contracted musicians for the year ended July 31, 2023 totaled \$137,006.

**NOTE 11. ENDOWMENTS**

The Organization’s endowments consist of funds established for a variety of purposes from donor-restricted funds. As required by accounting principles generally accepted in the United States (GAAP), net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

*Interpretation of Relevant Law*

The Organization has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the corpus to be maintained at fair value. Any portion of the endowment, including investment income, which is not classified as net assets with donor restrictions – perpetual, is to be classified as net assets with donor restrictions – time and purpose until it is appropriated for expenditure.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

**NOTE 11. ENDOWMENTS (CONTINUED)**

As a result of this interpretation, the Organization classifies as net assets with donor restrictions – perpetual: (a) the original value of the gift donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Endowment net asset composition by type of fund as of July 31, 2023 is as follows:

	Net Assets Without Donor Restrictions	Net Assets with Donor Restrictions		
		Time and Purpose	Perpetual	Total
Donor-restricted endowment funds	\$ -	\$ 6,843,192	\$ 27,509,110	\$ 34,352,302

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or FUPMIFA requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies as of July 31, 2023.

*Return Objective and Risk Parameters*

The Trust has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Trust must hold in perpetuity or for donor-specified periods. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to meet or exceed the following objectives: (1) exceed the compound annual return of a "risk-free" portfolio, (2) achieve competitive investment results that meet or exceed a market index agreed upon by the Trustees and investment advisor, and (3) provide consistent investment returns.

*Strategies Employed for Achieving Objectives*

To satisfy its long-term rate of return objectives, the Trust relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Trust targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term objectives within prudent risk constraints.

*Spending Policy and How the Investment Objectives Relate to Spending Policy*

The Trust has a standing policy of appropriating for distribution each year 5% of the greater of the moving three-year average of the market value of the endowment at the end of each fiscal year, or the market value at the end of the most recent fiscal year. In establishing this policy, the Trust considered the long-term expected return on its endowment. Accordingly, over the long-term, the Trust expects the current spending policy to allow its endowment to grow at an average rate of 2% above the 5% spending policy.

**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**JULY 31, 2023**

**NOTE 11. ENDOWMENTS (CONTINUED)**

Changes in endowment net assets for the year ended July 31, 2023 are shown below in the endowment funds – schedule of financial position and the endowment fund – schedule of activities:

	Endowment Trust			
	Net Assets Without Donor Restrictions	Net Assets with Donor Restrictions		Total
		Time and Purpose	Perpetual	
<b>ASSETS</b>				
Prepaid expenses and other assets	\$ -	\$ 12,846	\$ -	\$ 12,846
Assets held in charitable remainder trusts	-	-	-	-
Investments	-	6,766,785	25,709,110	32,475,895
	<u>\$ -</u>	<u>\$ 6,779,631</u>	<u>\$ 25,709,110</u>	<u>\$ 32,488,741</u>
<b>NET ASSETS</b>				
Net assets without donor restrictions, time and purpose	\$ -	\$ 6,779,631	\$ -	\$ 6,779,631
Net assets without donor restrictions, perpetual	-	-	25,709,110	25,709,110
	<u>-</u>	<u>6,779,631</u>	<u>25,709,110</u>	<u>32,488,741</u>
	<u>\$ -</u>	<u>\$ 6,779,631</u>	<u>\$ 25,709,110</u>	<u>\$ 32,488,741</u>

	Endowment Trust			
	Net Assets Without Donor Restrictions	Net Assets with Donor Restrictions		Total
		Time and Purpose	Perpetual	
<b>REVENUE AND SUPPORT</b>				
Contributions	\$ -	\$ -	\$ 77,500	\$ 77,500
Interest and dividends	-	595,498	-	595,498
Net realized and unrealized gains	-	1,806,149	-	1,806,149
	<u>-</u>	<u>2,401,647</u>	<u>77,500</u>	<u>2,479,147</u>
<b>EXPENSES</b>				
Investment fees	-	100,794	-	100,794
	<u>-</u>	<u>100,794</u>	<u>-</u>	<u>100,794</u>
Increase in net assets before other changes in net assets	<u>-</u>	<u>2,300,853</u>	<u>77,500</u>	<u>2,378,353</u>
<b>OTHER CHANGES IN NET ASSETS</b>				
Change in value of split interest agreements	-	-	-	-
Transfers	-	(1,300,000)	-	(1,300,000)
	<u>-</u>	<u>(1,300,000)</u>	<u>-</u>	<u>(1,300,000)</u>
Increase (decrease) in net assets	<u>-</u>	<u>1,000,853</u>	<u>77,500</u>	<u>1,078,353</u>
Net assets, beginning of year	<u>-</u>	<u>5,778,778</u>	<u>25,631,610</u>	<u>31,410,388</u>
Net assets, end of year	<u>\$ -</u>	<u>\$ 6,779,631</u>	<u>\$ 25,709,110</u>	<u>\$ 32,488,741</u>



## **SUPPLEMENTARY INFORMATION**

**FLORIDA WEST COAST SYMPHONY, INC.  
D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND  
FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST**

**COMBINING STATEMENT OF FINANCIAL POSITION  
JULY 31, 2023  
(WITH SUMMARIZED FINANCIAL INFORMATION AS OF JULY 31, 2022)**

	Without Donor Restrictions			Total without Donor Restrictions
	Undesignated	Board Designated	Auxiliaries	
<b>ASSETS</b>				
Cash	\$ -	\$ 222,787	\$ 78,250	\$ 301,037
Grants receivable	153,567	-	-	153,567
Promises to give	48,100	-	-	48,100
Assets held in charitable remainder trusts	-	-	-	-
Investments	170,724	2,645,874	-	2,816,598
Due from other funds	205,419	-	-	205,419
Prepaid expenses and other assets	220,684	-	-	220,684
Land lease value	-	-	-	-
Property and equipment	17,893,747	-	-	17,893,747
<b>TOTAL ASSETS</b>	<b>\$ 18,692,241</b>	<b>\$ 2,868,661</b>	<b>\$ 78,250</b>	<b>\$ 21,639,152</b>
<b>LIABILITIES AND NET ASSETS</b>				
Accounts payable	\$ 210,151	\$ -	\$ -	\$ 210,151
Accrued expenses	609,496	-	-	609,496
Due to other funds	423,398	-	-	423,398
Deferred ticket revenue	1,891,731	-	-	1,891,731
<b>TOTAL LIABILITIES</b>	<b>\$ 3,134,776</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 3,134,776</b>
<b>NET ASSETS</b>				
Without donor restrictions, undesignated	\$ 15,557,465	\$ -	\$ 78,250	\$ 15,635,715
Without donor restrictions, designated by the Board for future projects	-	2,868,661	-	2,868,661
With donor restrictions, time or purpose	-	-	-	-
With donor restrictions, perpetual	-	-	-	-
<b>TOTAL NET ASSETS</b>	<b>15,557,465</b>	<b>2,868,661</b>	<b>78,250</b>	<b>18,504,376</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 18,692,241</b>	<b>\$ 2,868,661</b>	<b>\$ 78,250</b>	<b>\$ 21,639,152</b>

With Donor Restrictions				
Time or Purpose	Perpetual	Total with Donor Restrictions	Total	Total 2022
\$ 6,139,118	\$ -	\$ 6,139,118	\$ 6,440,155	\$ 10,554,718
-	-	-	153,567	40,000
98,999	-	98,999	147,099	126,209
182,245	-	182,245	182,245	185,822
8,002,589	27,509,110	35,511,699	38,328,297	50,143,105
423,398	-	423,398	628,817	250,229
12,846	-	12,846	233,530	86,134
261,462	-	261,462	261,462	265,080
-	-	-	17,893,747	3,078,670
<u>\$ 15,120,657</u>	<u>\$ 27,509,110</u>	<u>\$ 42,629,767</u>	<u>\$ 64,268,919</u>	<u>\$ 64,729,967</u>
\$ -	\$ -	\$ -	\$ 210,151	\$ 135,455
-	-	-	609,496	527,684
205,419	-	205,419	628,817	250,229
-	-	-	1,891,731	1,819,694
<u>\$ 205,419</u>	<u>\$ -</u>	<u>\$ 205,419</u>	<u>\$ 3,340,195</u>	<u>\$ 2,733,062</u>
\$ -	\$ -	\$ -	\$ 15,635,715	\$ 2,799,722
-	-	-	2,868,661	3,871,078
14,915,238	-	14,915,238	14,915,238	27,894,495
-	27,509,110	27,509,110	27,509,110	27,431,610
<u>14,915,238</u>	<u>27,509,110</u>	<u>42,424,348</u>	<u>60,928,724</u>	<u>61,996,905</u>
<u>\$ 15,120,657</u>	<u>\$ 27,509,110</u>	<u>\$ 42,629,767</u>	<u>\$ 64,268,919</u>	<u>\$ 64,729,967</u>

**FLORIDA WEST COAST SYMPHONY, INC.  
D/B/A SARASOTA ORCHESTRA AND AFFILIATES AND  
FLORIDA WEST COAST SYMPHONY, INC. ENDOWMENT TRUST**

**COMBINING STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JULY 31, 2023  
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED JULY 31, 2022)**

	Without Donor Restrictions			Total without Donor Restrictions
	Undesignated	Board Designated	Auxiliaries	
<b>Support, revenue and releases</b>				
Orchestra and chamber orchestras/ensembles	\$ 2,887,474	\$ -	\$ -	\$ 2,887,474
Contributions	2,840,290	70,000	74,160	2,984,450
Fundraising projects	716,145	-	95,425	811,570
Grants, federal, state and local	634,486	-	-	634,486
Music festival	282,574	-	-	282,574
Contract revenue	308,446	-	-	308,446
Music education programs	94,703	-	-	94,703
Rental income	11,718	-	-	11,718
Investment income (loss), net	(591,777)	84,243	-	(507,534)
Other	72,768	50,642	3,800	127,210
Net assets released from restrictions	16,619,013	-	-	16,619,013
Total support and revenue	<u>23,875,840</u>	<u>204,885</u>	<u>173,385</u>	<u>24,254,110</u>
<b>Functional expenses</b>				
<b>Program services</b>				
Orchestra and chamber orchestras/ensembles	9,137,037	-	-	9,137,037
Music festival	1,284,578	-	-	1,284,578
Music education programs	577,678	-	-	577,678
<b>Supporting services</b>				
General and administrative	919,574	-	-	919,574
Fundraising	1,657,747	-	132,450	1,790,197
Other	13,618	-	-	13,618
Total functional expenses	<u>13,590,232</u>	<u>-</u>	<u>132,450</u>	<u>13,722,682</u>
Increase (decrease) in net assets before other changes in net assets	<u>10,285,608</u>	<u>204,885</u>	<u>40,935</u>	<u>10,531,428</u>
<b>Other changes in net assets</b>				
Change in value of split interest agreements	-	-	-	-
Transfers	2,534,450	(1,207,302)	(25,000)	1,302,148
Total other changes in net assets	<u>2,534,450</u>	<u>(1,207,302)</u>	<u>(25,000)</u>	<u>1,302,148</u>
Change in net assets	12,820,058	(1,002,417)	15,935	11,833,576
Net assets, beginning of year	<u>2,737,407</u>	<u>3,871,078</u>	<u>62,315</u>	<u>6,670,800</u>
Net assets, end of year	<u>\$ 15,557,465</u>	<u>\$ 2,868,661</u>	<u>\$ 78,250</u>	<u>\$ 18,504,376</u>

With Donor Restrictions				
Time or Purpose	Perpetual	Total with Donor Restrictions	Total	Total 2022
\$ -	\$ -	\$ -	\$ 2,887,474	\$ 1,964,134
2,581,648	77,500	2,659,148	5,643,598	7,191,365
-	-	-	811,570	675,376
60,000	-	60,000	694,486	1,455,161
-	-	-	282,574	208,308
-	-	-	308,446	265,148
-	-	-	94,703	80,639
-	-	-	11,718	3,922
2,303,833	-	2,303,833	1,796,299	(5,799,942)
-	-	-	127,210	89,708
(16,619,013)	-	(16,619,013)	-	-
(11,673,532)	77,500	(11,596,032)	12,658,078	6,133,819
-	-	-	9,137,037	7,543,133
-	-	-	1,284,578	944,868
-	-	-	577,678	703,723
-	-	-	919,574	861,270
-	-	-	1,790,197	1,446,692
-	-	-	13,618	38,738
-	-	-	13,722,682	11,538,424
(11,673,532)	77,500	(11,596,032)	(1,064,604)	(5,404,605)
(3,577)	-	(3,577)	(3,577)	(29,763)
(1,302,148)	-	(1,302,148)	-	-
(1,305,725)	-	(1,305,725)	(3,577)	(29,763)
(12,979,257)	77,500	(12,901,757)	(1,068,181)	(5,434,368)
27,894,495	27,431,610	55,326,105	61,996,905	67,431,273
\$ 14,915,238	\$ 27,509,110	\$ 42,424,348	\$ 60,928,724	\$ 61,996,905